



2021 ITCA Annual Membership Meeting

November 1, 2021





The greatest strengths of the ITCA are the expertise of its leaders, the passion of its members, and the mission to make connections and collaborations across states.

Pam Thomas (MO), ITCA President (2018)



Welcome to:



Katy Neas, Deputy Assistant Secretary and Acting Assistant Secretary of the Office of Special Education and Rehabilitative Services



David Cantrell, Deputy Director and Acting Director of the Office of Special Education Programs

Agenda



- Welcome to New Coordinators
- President's Report – Year in Review
- Treasurer's Report
 - 2021 Revenue and Expenditure
 - 2022 Budget Approval
- Board Elections Report
- Survey Results
- Establishing Priorities for 2022
- Closing Comments



President's Report: Year in Review



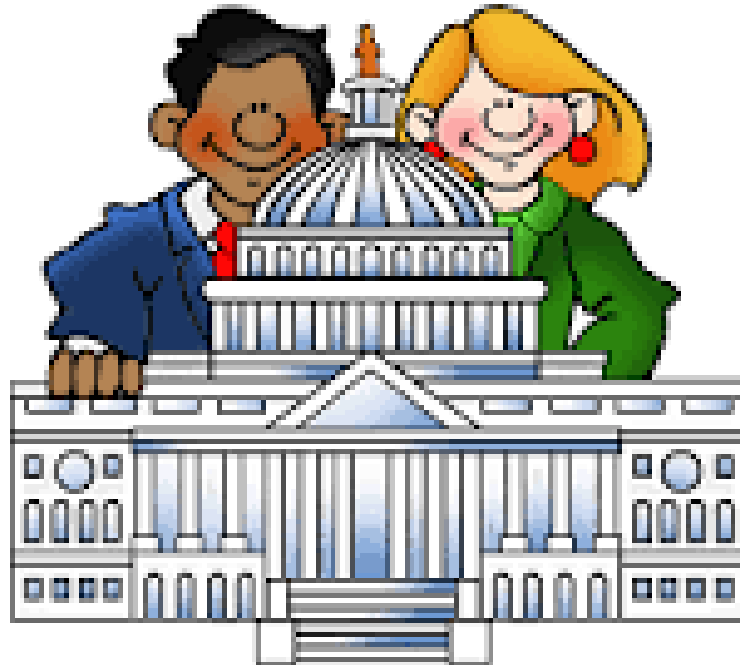
Dana McGrath, Texas



The Infant and Toddler Coordinator Association (ITCA) has fulfilled many critical functions that states could not provide for themselves. ITCA provides us a voice for advocacy at the national level, an ear for hearing members concerns, and a finger to point us in the right direction. Through collaboration we have lifted each other up and strengthened the services we provide our families.

Mark Sharp, (OK) ITCA Board (1998-2003)

Federal Changes



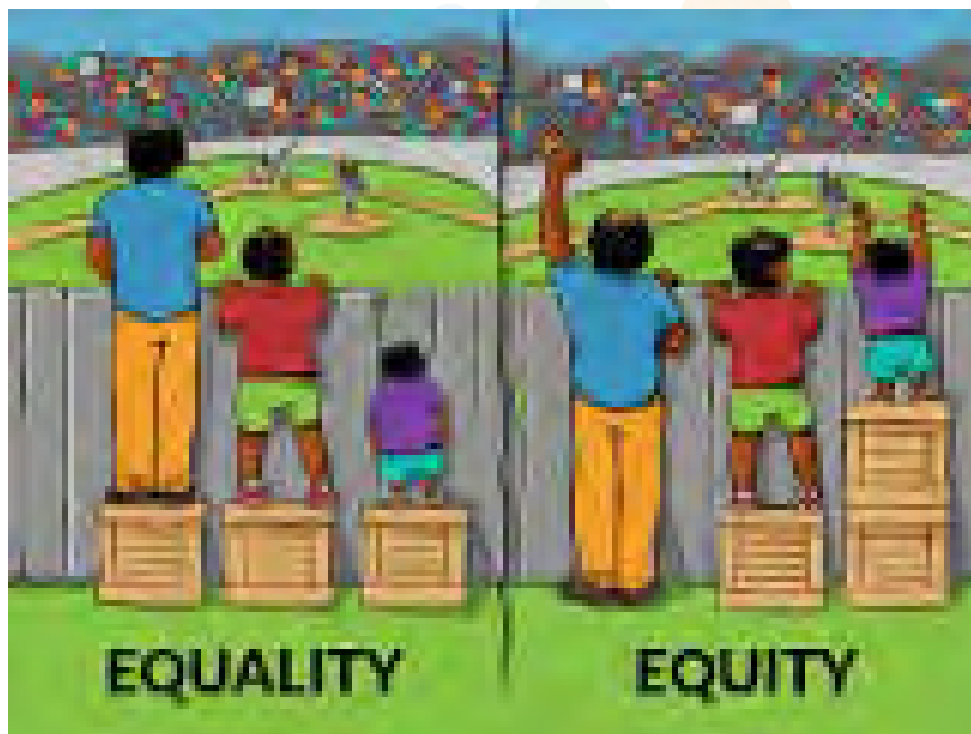
COVID Impacts



Differentiated Monitoring and Support (DMS)



Equity



Leadership Development and Supports for Coordinators



Infant Mental Health



Product Infrastructure



Surveys and Other Ongoing Activities





Very few national early childhood, disability, or health related initiatives have achieved such system wide outcomes in such a relatively short period of time as early intervention established through PL 99-457. One of the most salient reasons for this impact is consistently strong leadership at the state level. Since its inception, ITCA has nurtured, supported, and sustained this leadership.”

Duncan Munn (NC), ITCA President (2003)



Treasurer's Report:



Cat Tamminga,
Minnesota



Congratulations and an immeasurable thank you to the IDEA Infant & Toddler Coordinators Association. Throughout my years as a state coordinator, no matter what was happening in my state, I relied on ITCA and found great benefit particularly as I participated as an active member of the organization working on committees and serving on the board.

Terry Harrison (NJ), ITCA President (2008)

2021 Budget and Expenditures

(through 10.31.21)



Category	Budget	Total to Date	% of Budget
Annual Meeting	\$15,000	\$0.00	0.0%
Board Retreat	\$5,000	\$0.00	0.0%
Executive Director	\$65,056	\$54,213.30	83.3%
Governmental Liaison	\$45,957	\$38,297.50	83.3%
Travel	\$10,000	\$0.00	0.0%
Web Maintenance	\$500	\$570.00	114%
Web Server	\$1,200	\$1,000.00	83.3%
Office Supplies	\$1,000	\$464.27	46.4%
Conference Calls	\$500	\$0.00	0.0%
Directors Insurance	\$1,700	\$1,698.00	99.9%
Membership Fees	\$700	\$650.00	92.9%
Committee Activities	\$9,000	\$0.00	0.0%
Other	\$500	\$0.00	0.0%



Fund Balance

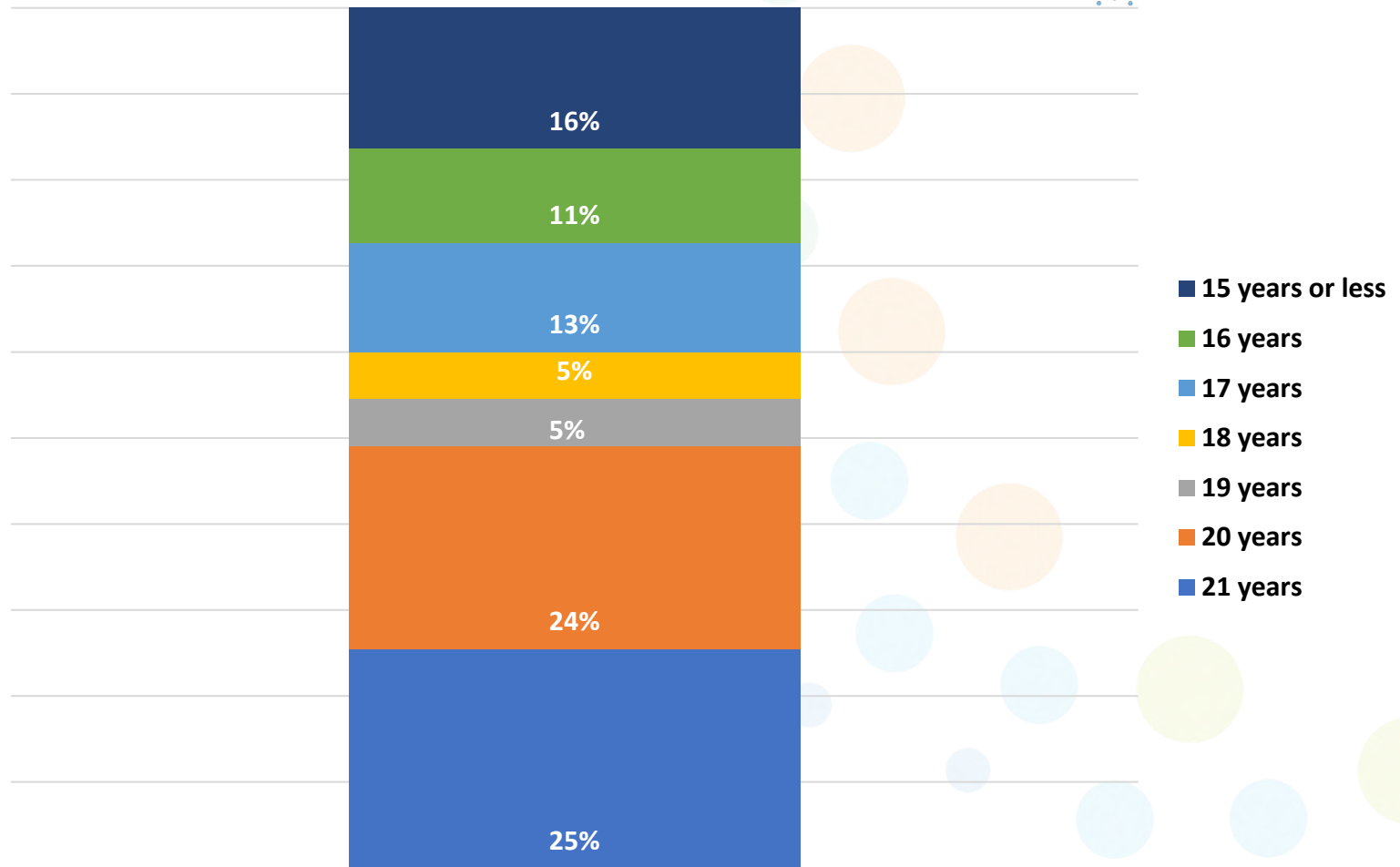
(as of October 31, 2021)

Savings: \$290,668.28

Checking: \$22,943.43

Total: \$313,661.71

State and Entity Membership Stability over 20 Years



Budget and Continued Succession Planning



- No dues increase in 2021 or 2022
- Our 2022 budget continues to reflect the financial planning needed to prepare for succession of our two staff positions.
- Estimated \$181,000 carry forward to 2021
- New budget item – tax preparation

2022 Proposed Budget



Category	Amount	Notes
Annual Meeting	\$15,000.00	No Change
Board Planning Retreat	\$5,000.00	No Change
Executive Director	\$68,309.00	Second Year of Strategic Plan Increase
Governmental Liaison	\$45,957.00	No Change
Travel	\$10,000.00	No Change
Web Maintenance	\$500.00	No Change
Web Server	\$1,200.00	No Change
Office Supplies	\$1,000.00	No Change
Conference Calls	\$500.00	No Change
Directors and Officers Insurance	\$1,700.00	No Change
Association Membership Fees	\$700.00	No Change
Committee Activities/Products	\$9,000.00	No Change
Accounting Services	\$1,000.00	Federal Tax Preparation
Other:	\$500.00	No Change
Total	\$160,366.00	



Poll to approve 2022 Budget



Board Election Results



Nathan DeDino
Ohio





As a founding member of the Infant Toddler Coordinator's Association, ITCA has allowed myself and other like-minded colleagues to advocate for strong roles in representing very young children and families on state and national issues.

Ron Benham (MA), ITCA President (2007)

Nomination Process



- Nomination Committee established – Vice President chairs, call for volunteers
- Susan Evans (NJ) and Christina Commons (IN) agreed to serve
- Nomination Form sent to all state members
- Nomination Committee meets to review any applications and identify potential candidates
- Slate of candidates sent to members for voting using SurveyMonkey

Election Results



- Vice President:
 - Jenn Kaufman (RI)



- Director at Large (3-year term):
 - Lori Ann Malina-Lovell (NV)



- Director at Large (1-year term):
 - Charlene Robles (HI)



2021 Survey Key Findings

Finance - Final

Tipping Points - Preliminary





Congratulations to the Infant & Toddler Coordinators Association (ITCA) on its 25th anniversary. The association has been invaluable to me. It keeps me informed about federal requirements, trends in other states, and provides an avenue to share coordinator's concerns with federal leadership. The dedication of the ITCA leaders and members is a source of pride and inspiration for me. Thank you to ITCA for being such a valuable resource.

Catherine Hancock (VA) ITCA Board Member (2016-2017)

Finance Survey



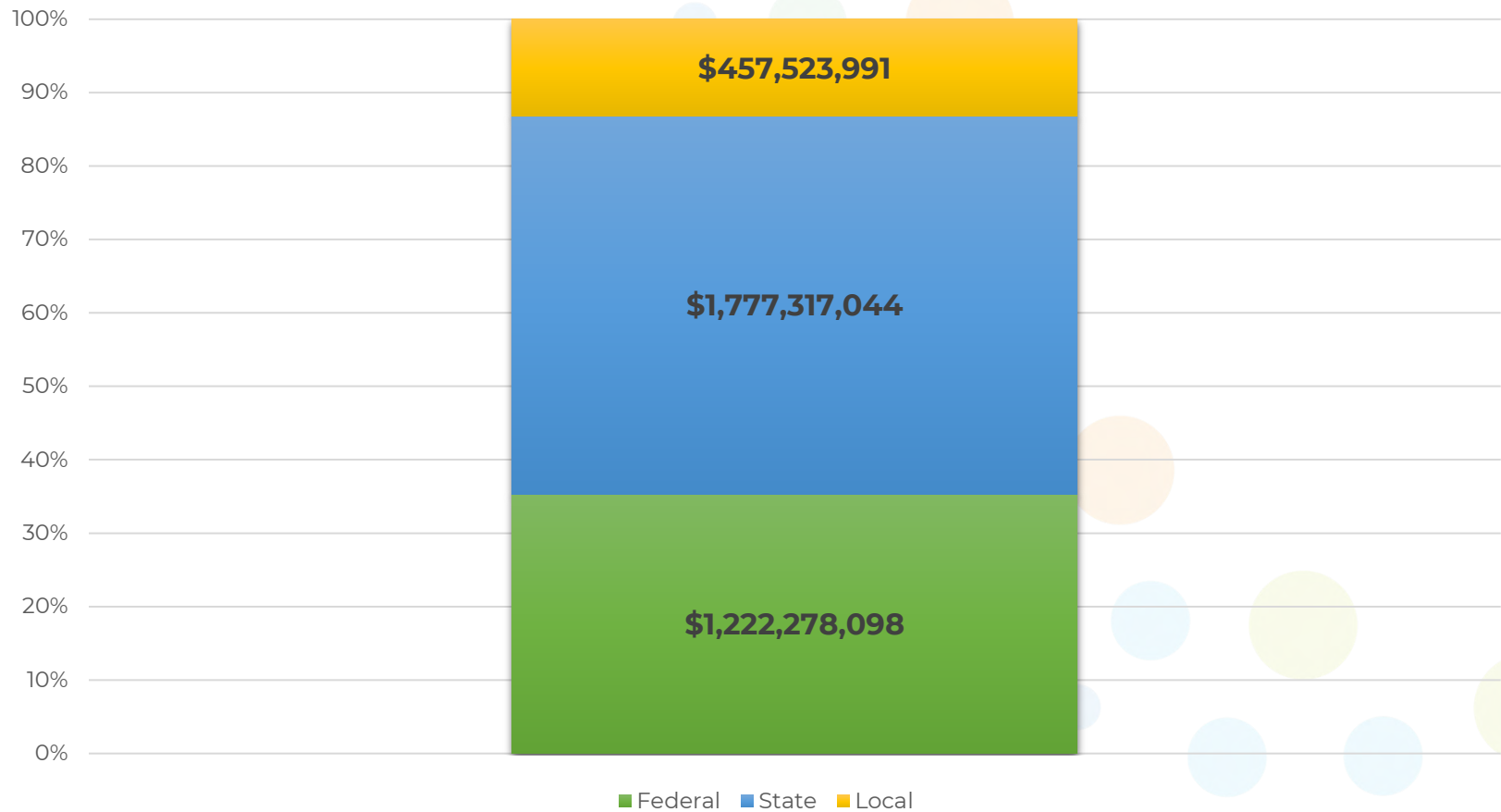
- The initial survey in 2010 was designed to identify several key components of Part C financing:
 1. Federal, state, and local funds that were being used by states to support their total Part C system;
 2. The total amount of revenue that is generated by each fund source;
 3. The total amount of revenue at federal, state, and local levels; and finally
 4. The percentage of each federal, state, and local fund source contributing to the total cost of the system with a close look at the percentage represented by Part C federal funds.
- Additional questions have been added to look at fund management issues
- ITCA's survey is the only comprehensive review of Part C finance and is currently conducted every two years
- Forty-eight states completed this survey

Total Reported Revenue



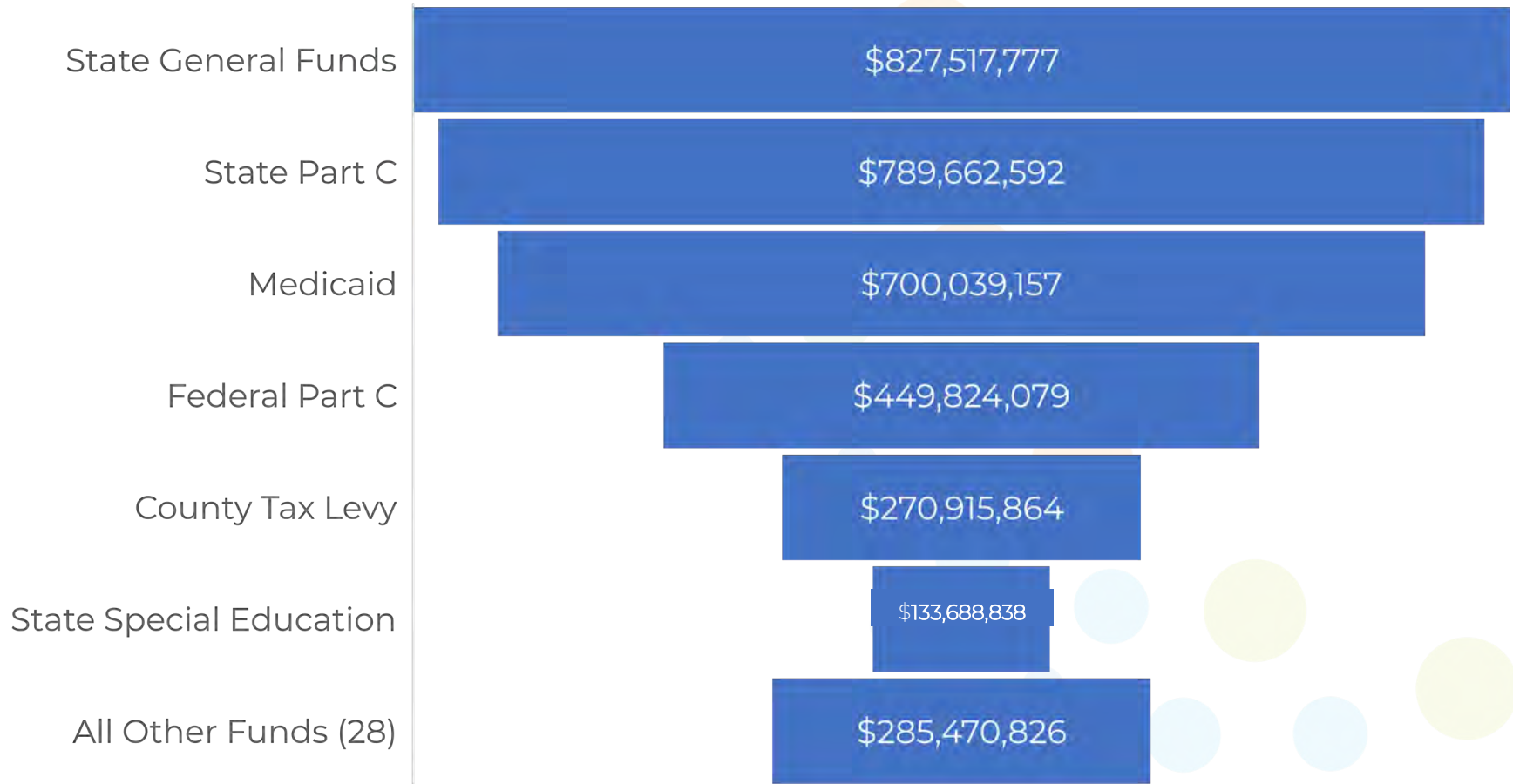
	2016	2018	2021
Total Reported Federal Funds	\$1,301,937,491	\$1,419,836,706	\$1,222,278,098
Total Reported State Funds	\$1,863,996,877	\$2,116,367,862	\$1,777,317,044
Total Reported Local Funds	\$435,482,150	\$517,674,538	\$457,523,991
Total Reported Revenue	\$3,699,504,353	\$4,053,879,106	\$3,441,583,571

Distribution of Reported Revenue



Top Revenue Sources:

Ninety-two percent of the reported Part C funding is provided by the following six sources:



Medicaid Key Findings



- Forty-one states provided information on Medicaid funding for direct services.
- The median percentage of children enrolled in Medicaid is 51% with a range from 9.1% to 98%.
- Twenty-four states reported that Medicaid accepts the IFSP as the prior authorizing document.
- Thirty-three states reported that a physician signature is not required on the IFSP to establish medical necessity.
- Twenty-six states bill Medicaid for targeted case management.
- Many states did not know whether there was an increase in the number of children enrolled in Medicaid because of the pandemic and job losses.

Family Cost Participation

Key Findings:



- Eighteen states reported they access private insurance.
- Fourteen states reported they have implemented a family fee.
- The median percentage of children that have private insurance is 34% with a range of 17% to 72%.
- Twelve states report they have insurance legislation.
- Seven states indicated that early intervention services are included in their state's definition of essential benefits under the Affordable Care Act.
- Fourteen states have seen a decrease in insurance revenue because of decreased services during COVID.

Fund Management, Key Findings



- The number of children served in the previous year and historic expenditure patterns were the most common variables used for allocation methodology.
- Twenty-five states require all participating entities that receive funding for early intervention to report all revenue and expenses generated on behalf of early intervention.
- Fifteen states require a uniform financial report from all providers.
- Four states have a limit on the percentage that they will pay local providers for administrative costs. Maximum rates that were identified ranged from 5% to 25%.
- Five states indicated they had a maximum on indirect costs. Maximum rates that were identified ranged from 2% to 12%.
- Thirty-three states use desk audits for fiscal monitoring. Twenty-four states conduct onsite reviews of agency finances, and twenty-three states conduct onsite reviews by child records.



ITCA plays an important role in representing the interests of state early intervention (EI) programs related to national funding and policy related issues. However, importantly ITCA also supports state EI Part C directors with resources and professional development, as well as mentorship for new state directors – connecting them to peers who have more years of experience. Happy birthday ITCA!

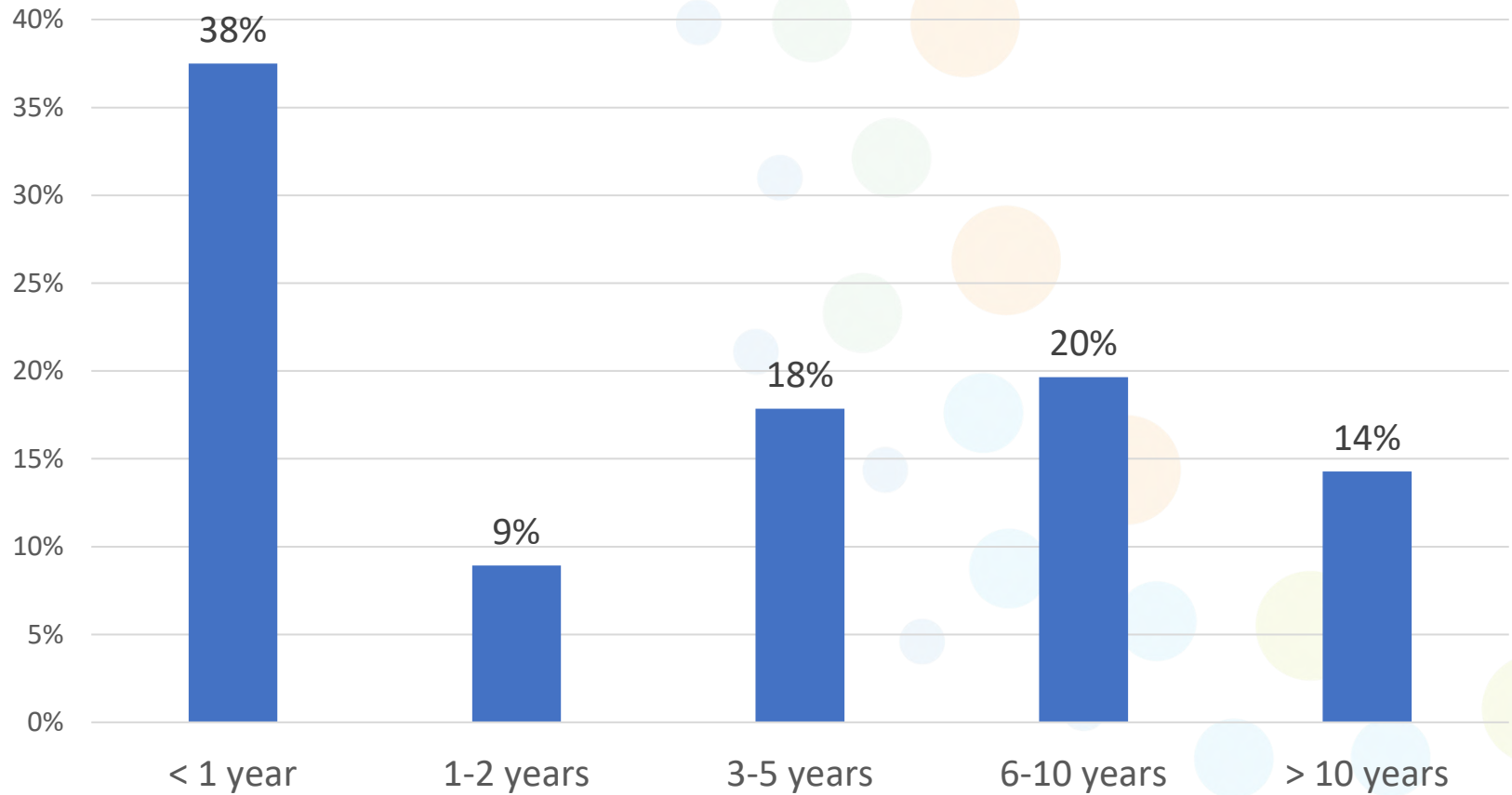
Andy Gomm (NM), ITCA President (2005)

Preliminary Tipping Points Results



- Forty-four states reporting so far
- Data incomplete
- More in-depth analysis to occur later this fall

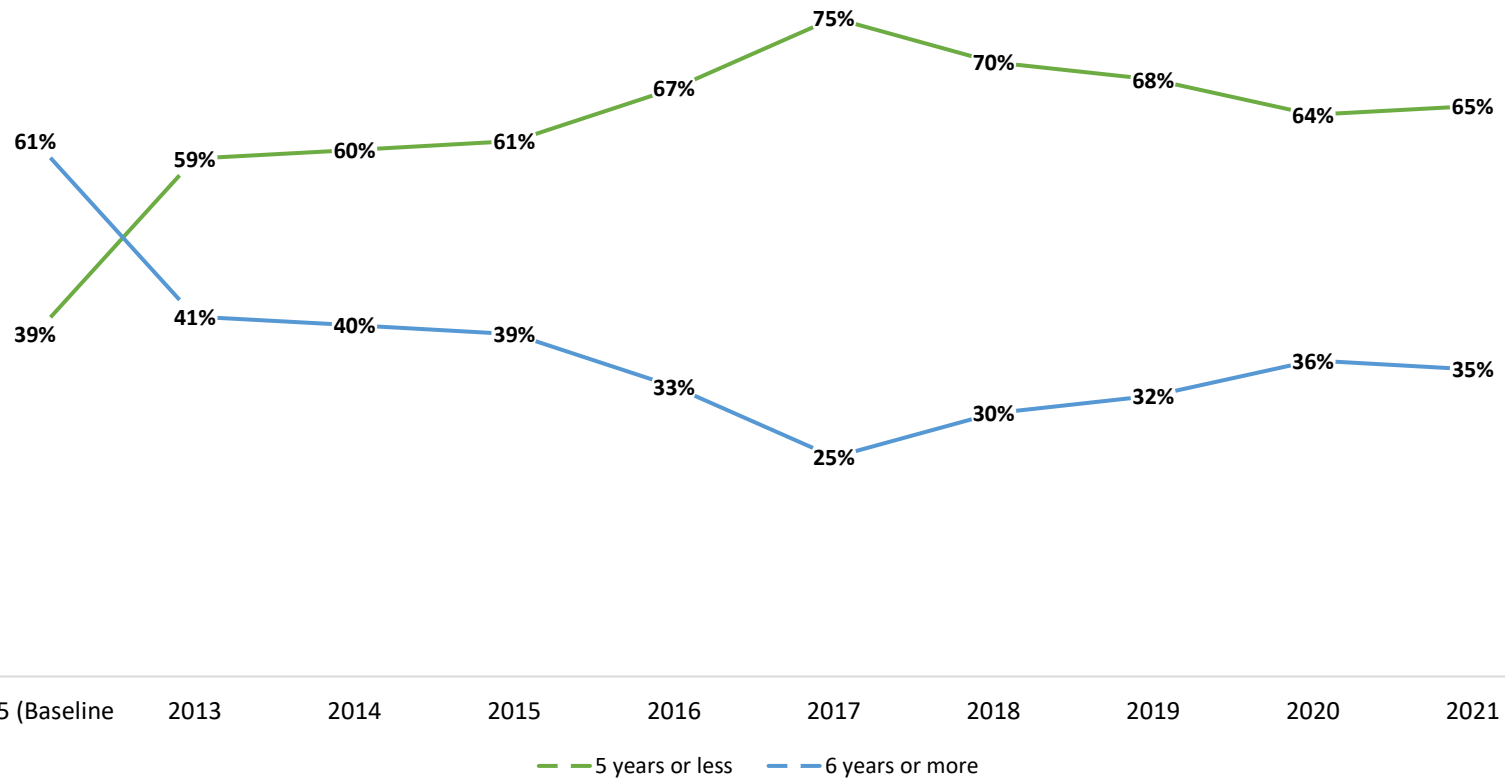
Coordinator Demographics - Tenure



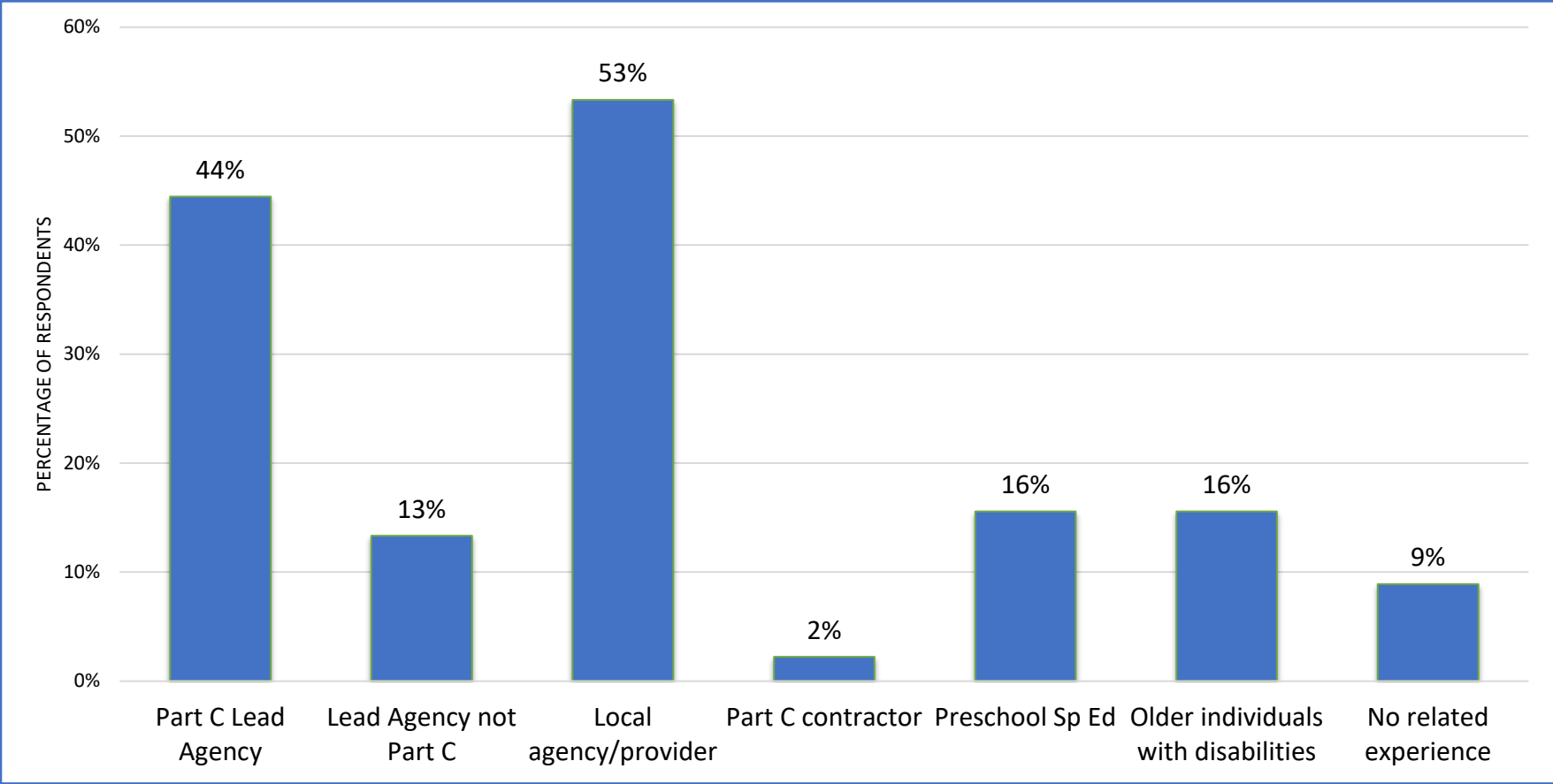
Coordinator Demographics - Tenure



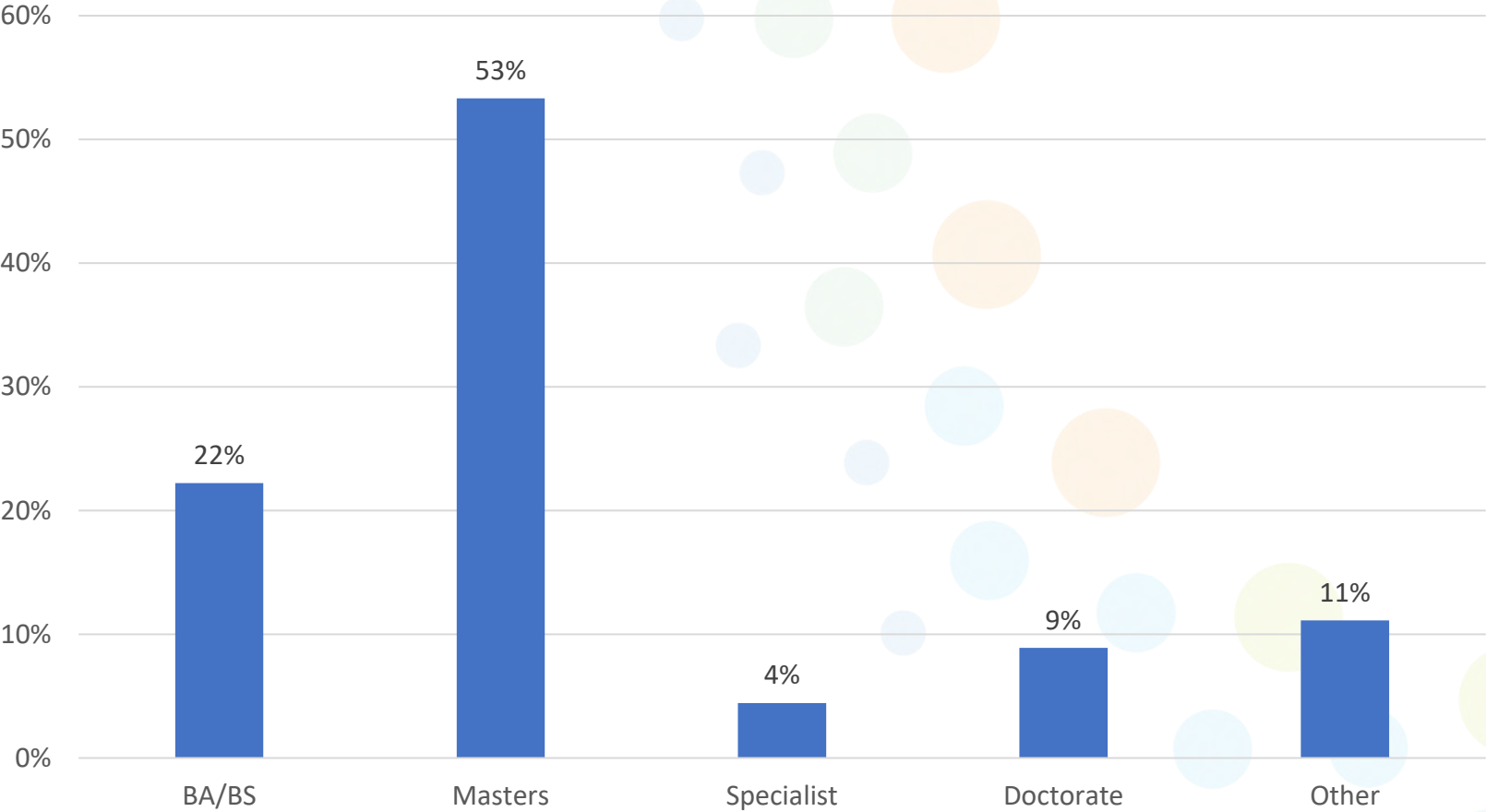
TENURE OF PART C COORDINATORS TREND ANALYSIS



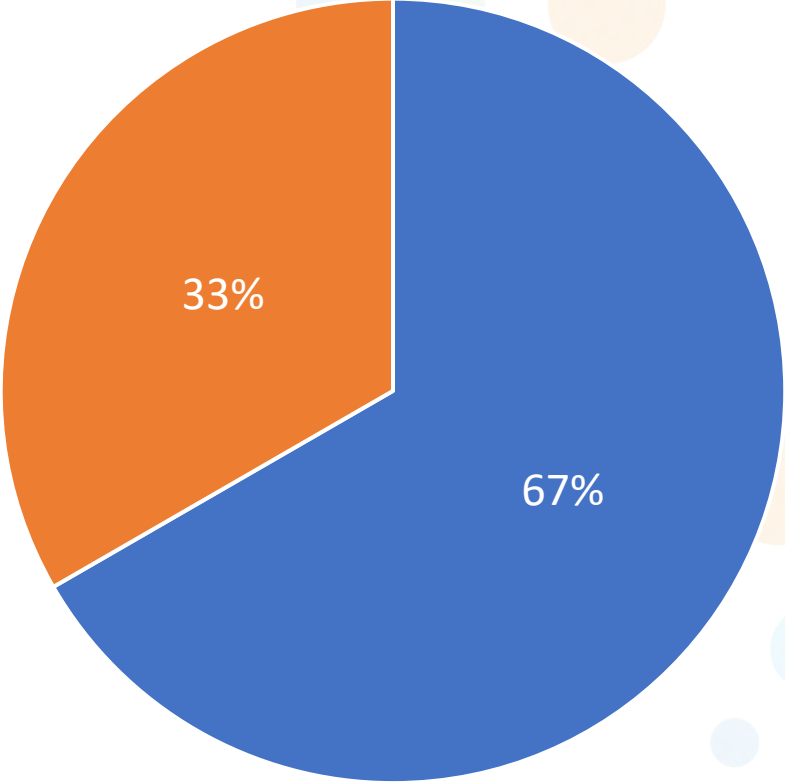
Coordinator Demographics- Background Experience



Coordinator Demographics - Education

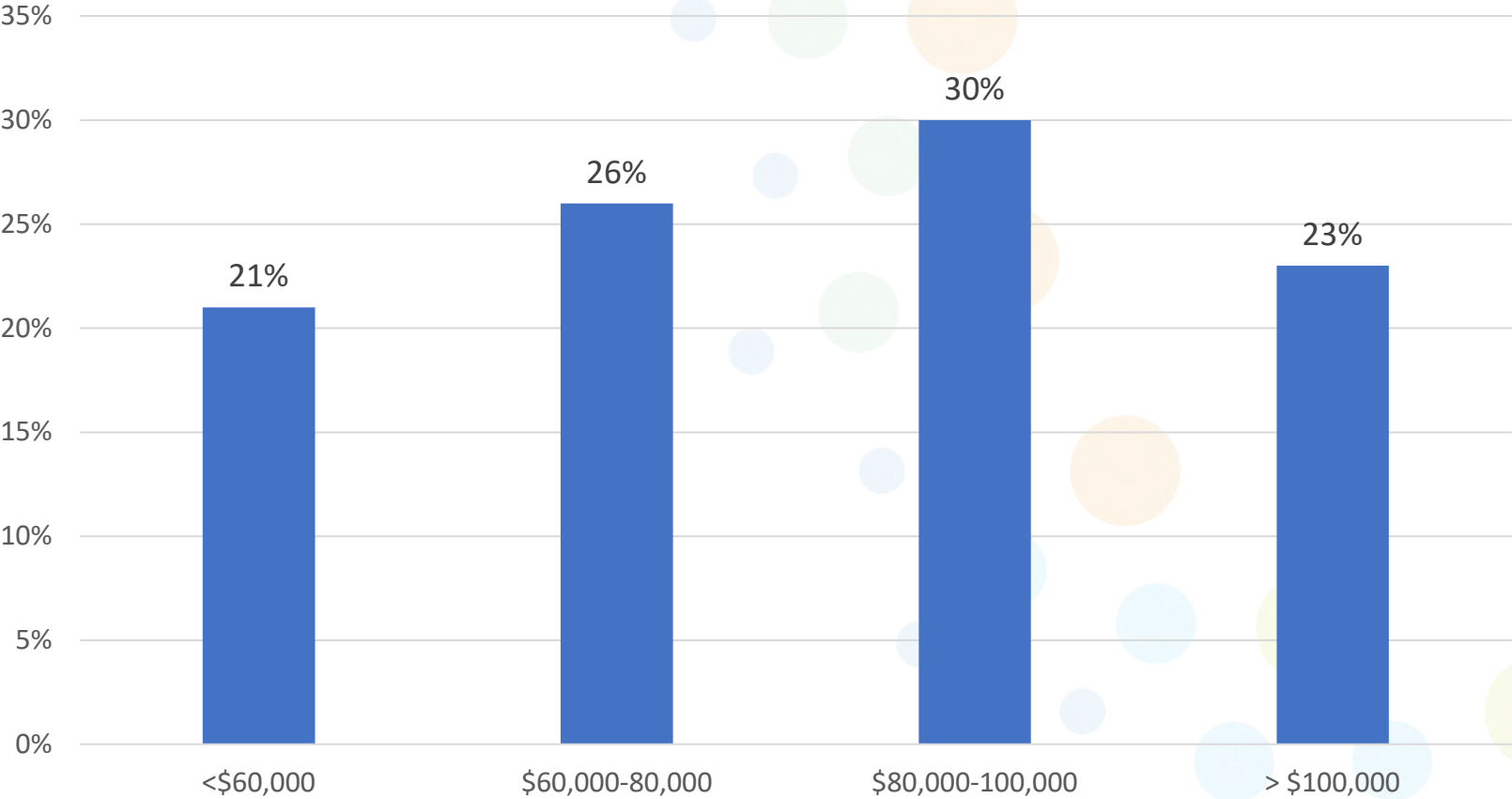


Coordinator Experience – Part C Only Responsibility

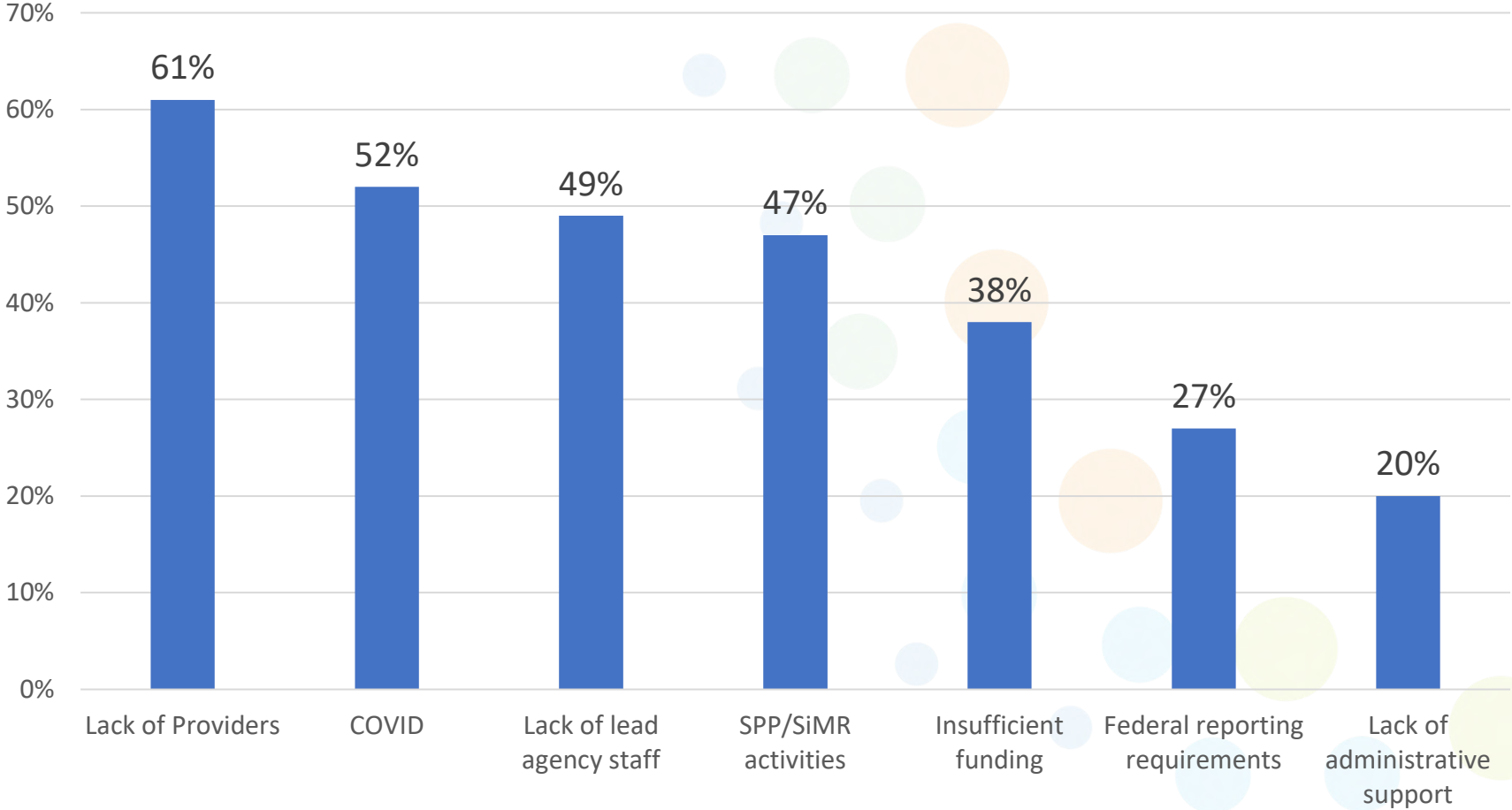


■ Yes ■ No

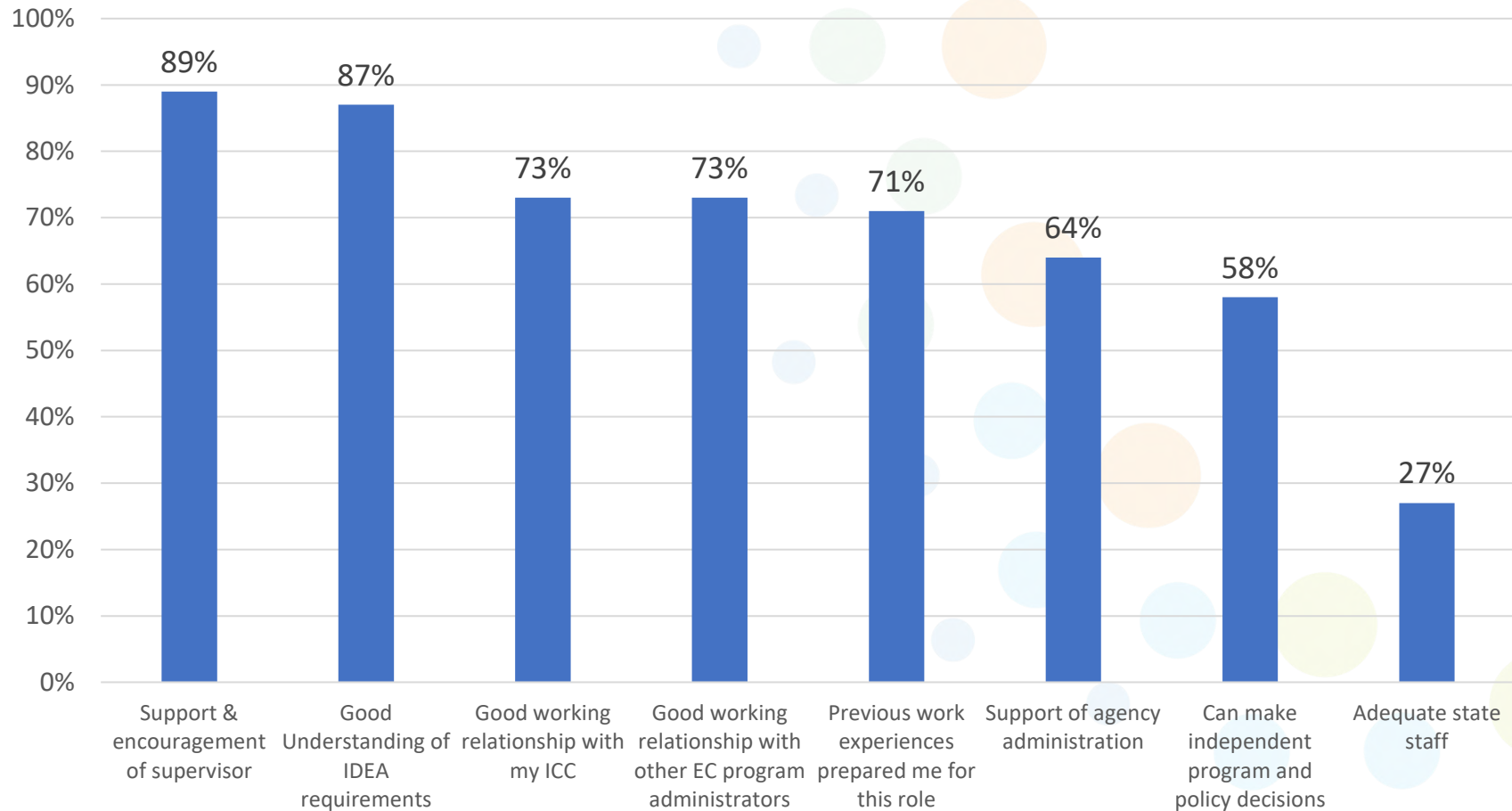
Coordinator Demographics - Salary



Coordinator Demographics – Stress Factors



Coordinator Demographics: Supportive Factors





The Association supported me in a way no individual could. ITCA strengthened my ability to understand the range of possibilities for Part C and helped me accept the unique dynamics of the “glue money” and garnering support and resources from other systems. Most importantly ITCA helped me laugh when I wanted to cry and provided me an opportunity to discuss challenges and strategize options unique to Part C.

Kim Wedel, (TX) ITCA President (2011)



It seems that the past 25 years have gone so quickly and there have been so many changes! The great leadership within ITCA has been such an awesome resource for Part C Coordinators across the country.

Pam Roush (WV) ITCA President (2013)



2022 ITCA Priorities



Nathan DeDino
Ohio



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Kim Wedel, (TX) ITCA President (2011)

Breakout Session



- Goal: Establish priorities for 2022 through the identification of:
 - Topics ITCA should focus on
 - Products ITCA should develop
 - Services ITCA should provide to members

Reporting Out





It was often on the ITCA membership calls where I learned about new initiatives in states, issues in Washington to keep an eye on, and resources that could be beneficial to me as a Part C Coordinator. It was also the camaraderie that came from the member-to-member support and regular communication that increased my knowledge and skills for the job responsibilities of a Part C Coordinator.

Ardith Ferguson (CO), ITCA President (2015)



Closing Comments



Dana McGrath, Texas



It has been incredibly rewarding to observe ITCA's work over the years to promote Part C as an equal partner in national discussions and systems change efforts. I am so appreciative for the leadership experience and skills that I gained through that service. But, perhaps most importantly, I am thankful for the opportunity to make connections (and friendships) with like-minded individuals who share a passion for infants and toddlers and their families. Happy 25th anniversary and keep up the good work!

Stephanie Moss (GA), ITCA President (2006)